

MARTIN CAPITAL ADVISORS, LLP MCA CONSERVATIVE PORTFOLIOS

Address: 559 E. Huisache San Antonio, TX, 78212 Firm Type: Independent Reg. Inv. Advisor

Legal Structure: Partnership Year Founded: 1989 Firm GIPS Compliant: Yes

Firm/Product Assets: \$ 67.84 Million / \$ 1.07 Million

Firm/Product Accounts: 54 / 1 Parent Company: Equity Invt Style: **GARP**

Duration/Maturity Controlled Fixed Inc Invt Style:

Market Capitalization: All Capitalization Maturity: Short (1 to 3 Yrs) Duration: Short (1 To 3 Years) Portfolio Manager: Mr. Paul Martin Manager Tenure: 7/2005 Mgr. Experience: 1985 Mr. Paul Martin Product Contact: 210-694-2100

	Account Size	Annual Fees
Performance Incentive Fee:	 US\$ 1 Mill	
Individual Min Annual Fee:	 US\$ 5 Mill	
Individual Min Account Size:	 US\$ 10 Mill	
Offered As Mutual Funds:	 US\$ 25 Mill	
Offered As Commingled Funds:	 US\$ 50 Mill	
Commingled Min Annual Fee:	 US\$ 100 Mill	
Commingled Min Account Size:	 US\$ 200 Mill	

	MRQ	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	Incept
Manager	4.46	6.83	-4.69	14.73	15.04	12.17	6.50	17.29	27.30	-20.31	8.89	7.92
Bnchmrk	3.01	8.48	1.14	10.63	17.40	11.58	5.05	12.17	17.75	-21.91	6.34	7.05
Excess	1.45	-1.65	-5.83	4.11	-2.36	0.58	1.45	5.13	9.56	1.60	2.55	0.87
90 TBill	0.26	0.33	0.06	0.03	0.05	0.08	0.06	0.14	0.15	1.27	4.42	1.08

PERIOD	ROR	STDEV	ALPHA	BETA	RSQR	TRCKERR	SHARPE	INFORATIO
3 Yrs	8.50	7.30	-3.10	1.56	0.76	4.23	1.12	0.19
4 Yrs	10.16	7.04	-2.77	1.46	0.78	3.83	1.41	0.28
5 Yrs	8.71	6.97	-2.41	1.22	0.60	4.51	1.22	-0.15
6 Yrs	11.06	8.33	-3.35	1.34	0.69	4.91	1.30	-0.01
7 Yrs	10.53	8.52	-0.95	1.18	0.71	4.70	1.21	0.13
8 Yrs	10.85	8.47	0.30	1.07	0.72	4.52	1.26	0.21
9 Yrs	11.74	9.63	3.71	0.89	0.72	5.15	1.20	0.55
10 Yrs	8.22	10.53	1.91	0.97	0.76	5.20	0.75	0.33
Inception	7.92	9.88	1.05	0.98	0.74	5.13	0.69	0.17

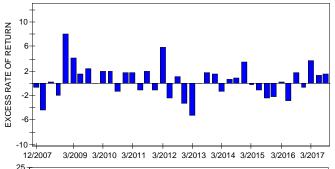
Confidential	Domestic Equity	50
	Domestic Fixed Income	50
	Domestic Cash	
	Intl Equity	
	Intl Fixed Income	
	Intl Cash	

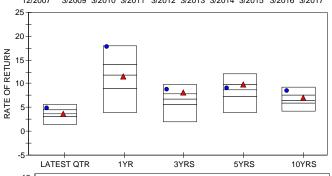
Firm Personnel Total Portfolio Managers Research Analysts Traders Marketing Specialists Client Service

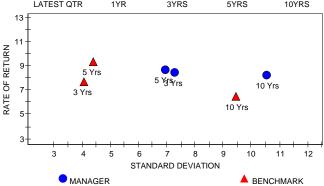
Firm Representative Client List

Allocation Objective	%
Allocation Objective	70
Domestic Equity	50.00
Domestic Fixed Income	50.00
Domestic Cash	
Intl Equity	
Intl Fixed Income	
Intl Cash	
Global Equity	
Global Fixed Income	
Global Cash	
Other	0.00









		GROWTH OF \$1,000				
PERIOD	MANAGER	BENCHMARK	EXCESS	MANAGER	BENCHMARK	PREMIUM
1 Yr	17.32	10.87	6.45	\$1,173	\$1,109	\$64
2 Yrs	12.81	11.29	1.51	\$1,273	\$1,239	\$34
3 Yrs	8.50	7.71	0.79	\$1,277	\$1,250	\$28
4 Yrs	10.16	9.09	1.07	\$1,473	\$1,416	\$56
5 Yrs	8.71	9.36	-0.66	\$1,518	\$1,564	-\$46
6 Yrs	11.06	11.08	-0.03	\$1,876	\$1,879	-\$3
7 Yrs	10.53	9.89	0.63	\$2,015	\$1,936	\$79
8 Yrs	10.85	9.92	0.93	\$2,280	\$2,131	\$149
9 Yrs	11.74	8.89	2.85	\$2,716	\$2,152	\$564
10 Yrs	8.22	6.51	1.72	\$2,204	\$1,878	\$325
Inception	7.92	7.05	0.87	\$2,496	\$2,265	\$230



MARTIN CAPITAL ADVISORS, LLP MCA CONSERVATIVE PORTEOURS MCA CONSERVATIVE PORTFOLIOS

BALANCED INVESTMENT PHILOSOPHY - MCA Conservative Portfolios - The asset allocation mix of stocks, fixed income and cash equivalents has a target equity exposure of approximately 50%. This portfolio is designed for investors who wish to reduce short-term account fluctuations, accepting a lower long-term return expectation as a result. Performance has been highly rated for over five years.

INVESTMENT DECISION-MAKING PROCESS -

ORGANIZATION AND OWNERSHIP - Martin Capital Management was founded in 1989 as a sole proprietorship by Paul Martin. Mr. Martin has managed individual client portfolios with a primary objective of capital appreciation and a secondary objective of income since that time. Effective February 1, 1999 Martin Capital Management was reorganized as Martin Capital Advisors, LLP. Paul Martin is the managing partner while Dr. Seenu Reddy and Eileen Vanderlee are limited partners in the firm. The firm has no outside affiliations and is an independent registered investment advisor. The client base consists of qualified retirement plans, trusts, custodial accounts and taxable separately managed accounts. Paul Martin is the lead portfolio manager for our investment portfolios. Chris Martin at CGM Investment Management provides performance reporting. Colton Krueger provides economic analysis utilized in our strategic allocation decisions.

Offered WRAP/TAMP Program:

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